



For our Boudry site, we are seeking an

Applications Engineer – Technical Sales Support (m/f)

Mikron Automation, a division of the Mikron Group, is one of the world's leading manufacturers of customized, highly productive automation solutions for high-precision assembly and testing of products up to hand-size. The division guarantees customers fast, professional service and support.

Your main tasks | As an Applications Engineer, you will prepare detailed quotations for complex automation equipment. You will then support the Sales Team in presenting the concept to our customers:

- Review the customer specifications and products in order to develop an assembly concept based on our standard assembly platforms
- Provide our customers with product design support to improve the assembly process
- Organize feasibility studies in collaboration with our internal engineering services so as to address specific design concerns or issues
- Obtain quotes and manage sub-system deliveries through direct contact with suppliers
- Establish a detailed project estimate as the basis for the sales price
- Write quotations and present your solution to our customers as part of the sales team

Your profile

- Mechanical engineer (HND, university degree or equivalent) with relevant experience
- High degree of analytical skills while maintaining a creative approach to your work
- Ability to meet objectives without getting lost in the details
- Open-minded personality with communication, negotiation, and persuasion skills
- Ability and willingness to travel
- Fluent language skills in German / Swiss-German is a must, any other language is a plus

What we offer

- A career opportunity providing interesting and varied work in the French-speaking region of Switzerland
- The opportunity to work in a multinational company that offers a wide range of development and training
- A position in a passionate company with a competitive salary

Are you interested? If so, do not hesitate and send your application to our Human Resources Department, att. Daniel Krauss.

Mikron SA Boudry, Route du Vignoble 17,
CH-2017 Boudry, daniel.krauss@mikron.com,
www.mikron.com