



**Mikron Tool** is a world leader in the development and production of carbide cutting tools. We are specialized in the production of very high-performance small tools that are used for the processing of exotic materials.

We are a Swiss booming company and on the wave of our position of reference in the world market, to strengthen our worldwide sales team, we immediately select a person who will be in charge for the business development in these countries.

## Regional Sales Manager for Cutting Tools in Poland

### Our requirements:

- Mechanical education, emphasis on mechanical engineering
- Experience in cutting tool and machining technology
- Knowledge of Eastern European cutting tool market in particular PL and CZ
- Systematic and analytical thinking
- Knowledge of MS Excel, Word, PowerPoint
- Excellent communication & sales skills to present company, products and technology
- Languages: Polish and English are must (Czech, German or Italian are plus)

### Your duties:

- Promote, quote and sell tools for our company in Poland and Czech Republic
- Contact and visit regularly customers and sales partner
- Train sales partners in place on Mikron Tool products; organization of training seminars
- Provide technical support to customers and sales partner
- Find new customers in the assigned areas
- Use CRM system for all sales and customer related activities

### What we offer:

- Working place: HomeOffice in Poland, regular visits to Headquarter requested
- Technical support from engineering team in our Headquarter
- Marketing support for sales activities and promotion
- Detailed product training
- Dynamic and youthful working environment, always at the forefront, in a company in a very strong expansion and leader of the sector
- Company car, Phone, Laptop, iPad
- High tech cutting tools

### Are you interested?

If your profile fits to our requirements, please send your application to [mto@mikron.com](mailto:mto@mikron.com) or contact us for more information.

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